



## Place Exchange US Media Kit

## Overview





## Drive results in the physical world.

From highways to elevators, malls to airports, subways to taxis, and arenas to street corners, the vast and growing scale of digital media in the physical world presents enormous opportunities for brands. OOH offers massive reach and high-impact experiences woven into consumers' daily journeys between home, work, shopping, and entertainment.

All without the fraud, viewability, and brand safety issues that have plagued other media. But it could never be bought truly programmatically, until now.

# Real programmatic out of home.

Place Exchange unifies execution, reporting, and attribution for OOH with other programmatic channels for the first time – all with unmatched scale, full transparency, and built-in brand safety.





## Simple & Transparent Execution

- Open auction RTB and private deal buying
- Support for standard IAB creatives and custom OOH creatives
- No arbitrage or hidden fees
- Fully transparent media, with no bundling



## True Omni-Channel Integration

- Unified workflows with online and mobile campaigns
- Single point of management for budgets across OOH and other media
- Third-party ad tag tracking support





## Focus on Performance and Results

- Log-level impression data for planning, optimization, and analytics
- Unified device-level attribution with other channels
- Ability to drive and measure impact at every stage of the funnel





## Supply & Demand Integrations



Place Exchange provides access to the vast majority of premium OOH supply, with full coverage of U.S. DMAs, across all major formats.



### Supply-Side Partners U.S.









































































































































































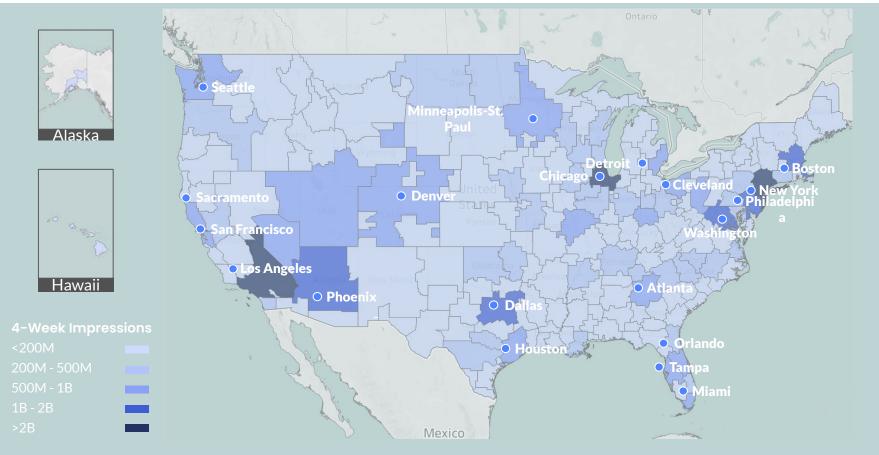








## Place Exchange covers the entire US, including all top DMAs



## **Media Types**

Place Exchange partners with top publishers to provide access to a diverse array of premium digital assets in a wide variety of consumer contexts.













Place Exchange is integrated with leading global DSPs providing immediate demand













































## Place Exchange Media Types

| Category                | Examples  |
|-------------------------|---|
| Airports                | Gate, Terminal & Baggage Claim Displays, Lounges, Restaurants & Bars, Shops |
| Billboards              | Bulletins, Posters, Wall Murals   |
| Entertainment & Leisure | Displays & Spectaculars in Entertainment Venues                             |
| Gas & Charging Stations | Pump Transaction Screens, Electric Vehicle Charging Kiosks                  |
| Health Clubs            | In-gym TVs, Vending Machines  |
| Mobility                | Taxi & Car Top Displays, In-car TVs, Mounted Vehicle Panels                 |
| Movie Theaters          | Movie Theater Lobbies   |
| Office Buildings        | Lobby Displays, Elevator Displays, Vending Machines                         |
| Point of Care           | Waiting-room Displays   |
|                         |   |



## Place Exchange Media Types

| Category                          | Examples  |
|-----------------------------------|---|
| Residential Buildings             | Elevator & Lobby Displays                                   |
| Restaurant & Bars                 | Restaurant & Bar TVs  |
| Retail Locations                  | Digital Displays in Malls, Shopping Centers, and Stores     |
| Spectaculars                      | Dominations, Custom Large Format Installations              |
| Street Furniture                  | Bus Shelters, Digital Urban Panels, Kiosks, Newsstands      |
| Supermarkets & Convenience Stores | In-Store Displays, In-Store Audio, Pharmacies, POS Displays |
| Transit                           | Platform Displays, Station Entrances                        |
| Universities                      | Vending Machines, Dining Halls                              |

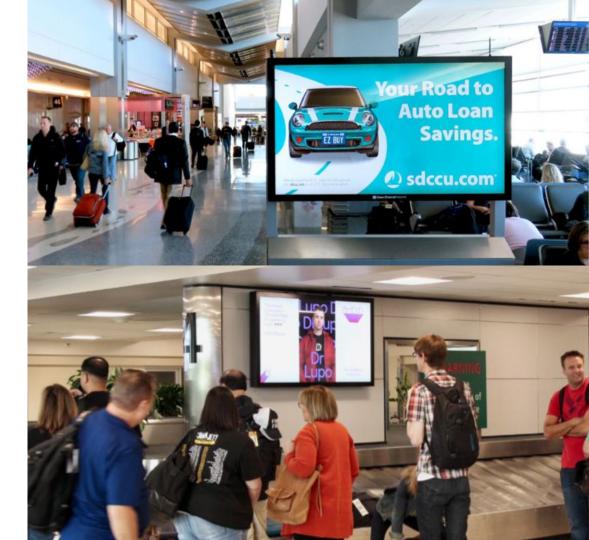


## **Airports**

Leverage airport assets prominently placed in concourse areas, shops, restaurants and bars, gates, lounges, and baggage claim areas, reaching large numbers of both business and leisure travelers.

- Examples: Gate, Terminal, & Baggage
   Claim Displays, Lounges, Restaurants &
   Bars, Shops
- Publishers: AdStash, Clear Channel Air, Intersection Air, ReachTV, Rockbot & more.

| Digital Screens    | 3,859 |
|--------------------|-------|
| 4-Week Impressions | 2B+   |



### **Billboards**

These large-format, elevated digital displays deliver maximum exposure to vehicular traffic on expressways and highways, and to pedestrians in urban environments.

- **Examples:** Bulletins, Posters, Wall Murals
- Publishers: Adams Outdoor, Adkom, Branded Cities, Clear Channel, Greensigns, JCDecaux, Lamar, Mile High, New Tradition, Trailhead, OUTFRONT, WOW Media, & more.

| Digital Screens    | 13,498 |
|--------------------|--------|
| 4-Week Impressions | 22B+   |





## **Entertainment & Leisure**

Large screens in reserved group locations, shared spaces, and on HD spectaculars in entertainment and leisure venues reach consumers when they are having fun and in a positive mood. Guests spend on average 2 hours per visit at these venues.

- Examples: Displays & Spectaculars in Entertainment Venues
- Publishers: Cedar Fair, OBM, Shark Experience, Topgolf

| Digital Screens    | 26,362 |
|--------------------|--------|
| 4-Week Impressions | 358M+  |





## **Gas & Charging Stations**

Digital screens at gas stations engage consumers and amplify brand messaging. Reach targeted audiences at scale across thousands of fuel retailers.

- **Examples:** Pump Transaction Screens
- Publisher: EOS Linx, Fuel Media TV,
   GSTV, Loop Media, SPIN, Swiftmile, Volta

| Digital Screens     | 55,721 |
|---------------------|--------|
| Monthly Impressions | 857M+  |



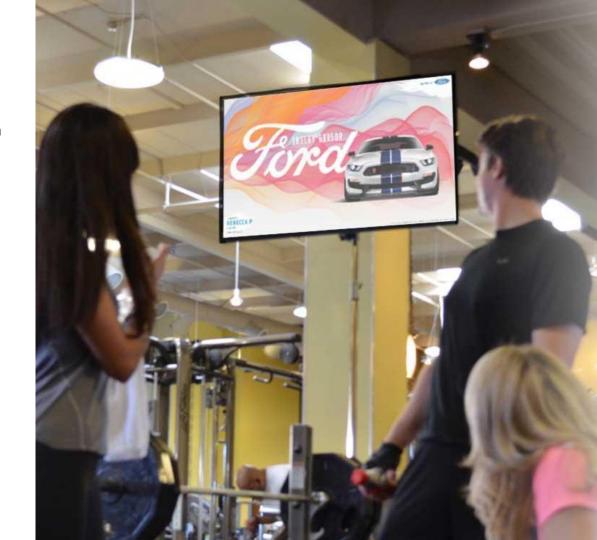


### **Health Clubs**

Digital displays in health clubs deliver relevant content and advertising to valuable audiences in specific consumer contexts.

- Examples: In-Gym TVs, Vending Machines
- Publishers: AdStash, Loop Media,
   Rockbot, Vengo, Zoom Media/GymTV

| Digital Screens    | 18,000 |
|--------------------|--------|
| 4-Week Impressions | 463M+  |



## **Mobility**

Leverage eye-catching placements on top of rideshare vehicles and taxis, as well as panels mounted on delivery vehicles, semi-trailers, and transit buses. Engage your audience with highly-targeted digital creative that moves across the city reaching every street and neighborhood, in places where stationary OOH displays can't go.

- Examples: Taxi & Car Top Displays, In-car TVs, Mounted Vehicle Panels
- Publishers: AdWay, Curb, Firefly, Lyft,
   Octopus, Road Runner Media, Uber

| Digital Screens    | 14,794 |
|--------------------|--------|
| 4-Week Impressions | 4.5B+  |





### **Movie Theaters**

Make a lasting impression to moviegoers with high-definition poster displays, to large-format spectacular video walls placed strategically in cinema lobbies across the country,

- Examples: Displays & Spectaculars in Movie Theater Lobbies
- Publishers: CEN Media, NCM,
   Screenvision

| Digital Screens    | 2,453 |
|--------------------|-------|
| 4-Week Impressions | 29M+  |





### **Office Buildings**

Office digital screens positioned within lobbies and elevators provide a platform to connect with an influential audience in a captive environment during the workday.

- Examples: Lobby Displays, Elevator Displays, Vending Machines
- Publishers: AdStash, Captivate, Loop Media, Screenverse Office, thebulletin, Vengo

| Digital Screens    | 10,506 |
|--------------------|--------|
| 4-Week Impressions | 1.0B+  |





### **Point of Care**

Digital screens positioned in waiting rooms at doctor's offices provide a unique opportunity to connect with patients and providers.

- **Examples:** Waiting-room Displays
- Publishers: Patient Point, Screenverse Health, Vengo

| Digital Screens    | 21,989 |
|--------------------|--------|
| 4-Week Impressions | 28M+   |





## **Residential Buildings**

Digital screens positioned within the lobbies and elevators of luxury residential buildings enable marketers to reach consumers with purchasing power throughout the day.

- **Examples:** Digital displays in residential elevators and lobbies
- Publishers: AdStash, Atmosphere TV,
   Captivate, Geometria, JavaTap, Loop
   Media, Pattison, Screenverse, Vengo

| Digital Screens    | 3,137 |
|--------------------|-------|
| 4-Week Impressions | 950M+ |





### **Restaurants & Bars**

Premium TV screens situated in highly-visible locations within each venue. Reach consumers in their moments of leisure and relaxation.

Screens average dwell times of up to 2 hours.

- **Example:** Restaurant & Bar TVs
- Publishers: AdStash, Atmosphere TV, Loop Media, ReachTV, Rockbot, Smartify, TouchTunes, TVM DOOH

| Digital Screens    | 47,037 |
|--------------------|--------|
| 4-Week Impressions | 4.0B+  |



### **Retail Locations**

Premium digital screens strategically placed within retail locations give access to consumers at the point-of-purchase and deliver contextually relevant messaging to shoppers.

- Example: Digital Displays in Malls,
   Shopping Centers, Retail Stores
- Publishers: AdPlanet, AtmosphereTV,
   Cooler Screens, Dolphin Digital, Enlighten,
   Geometra, Grocery TV, KeyMe, Lightbox,
   Loop Media, New Tradition, & more

| Digital Screens    | 95,000 |
|--------------------|--------|
| 4-Week Impressions | 11B+   |



## **Spectaculars**

Spectaculars are designed to elevate brands, and command attention in high traffic urban spaces. These eye-catching units take the traditional billboard to the next level with massive size, non-standard structures, and custom designed elements.

- **Examples:** Dominations, Custom Large Format Installations
- Publishers: Branded Cities, Clear Channel, New Tradition, OUTFRONT, The Great Outdoor

#### Coverage

4-Week Impressions

Digital Screens 160

801M+



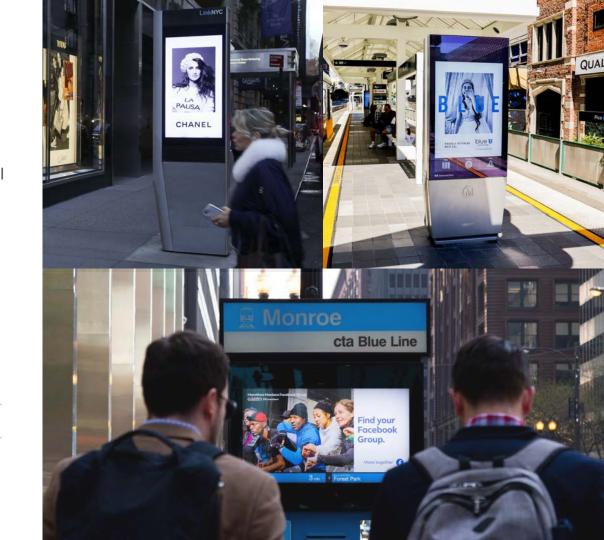


### **Street Furniture**

Strategically placed throughout consumers' daily journeys, these eye-level, free-standing structures offer engaging advertising experiences that can be localized for contextual relevance.

- Examples: Bus Shelters, Digital Urban Panels, Kiosks, Newsstands
- Publishers: A Lot Media, Clear Channel, Corner Media, Intersection, Ike Smart City, OUTFRONT

| Digital Screens    | 30,941 |
|--------------------|--------|
| 4-Week Impressions | 2.9B+  |



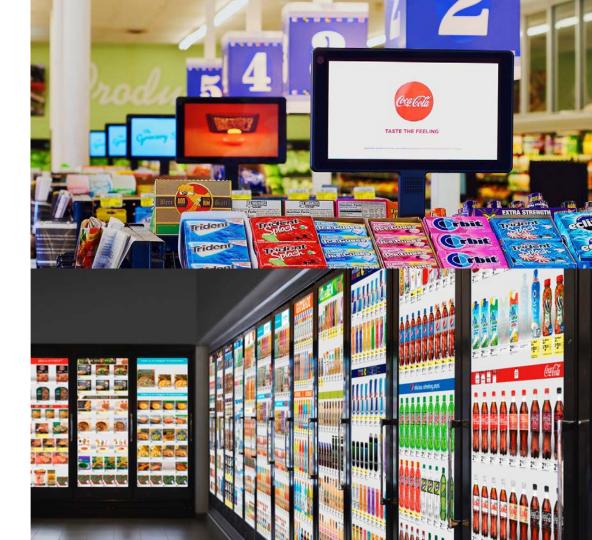
## Supermarkets & Convenience Stores

Premium digital screens strategically placed give access to consumers at the point-of-purchase and deliver contextually relevant messaging to shoppers.

- **Examples:** In-Store Displays, In-Store Audio, Pharmacies, POS Displays
- Publishers: AdStash, AdPlanet by Coinstar, ATM.TV, Atmosphere TV, Cooler Screens Enlighten, Grocery TV, InStore Audio Network, Loop Media, NRS, Pursuant Health, Screenverse Essential, Starlite Digital, Vengo

| Digital Screens    | 43,536 |
|--------------------|--------|
| 4-Week Impressions | 6.8B+  |





### **Transit**

Transit screens marry advertising with frequently updated transit content, drawing consistent attention from captive commuters on-the-go.

- Examples: Subway Platform Displays, Bus Stations, Railway Displays, Station Dominations
- Publishers: Clear Channel, Intersection, New Tradition, OUTFRONT, Smart City

| Digital Screens    | 2,349 |
|--------------------|-------|
| 4-Week Impressions | 1.7B+ |



### **Universities**

Digital screens at, near, and around colleges and universities allow marketers to reach the next generation of consumers at scale across the country.

- **Examples:** Vending Machines
- Publishers: CheddarU. Rockbot, Loop Media, Trooh, Vengo

#### Coverage

| Digital Screens     | 1,512 |
|---------------------|-------|
| Monthly Impressions | 1.2B+ |



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Yep. We shrunk vending.



## **Creative Compatibility**

Deliver ads seamlessly with the rest of your programmatic campaigns to ensure ease of execution





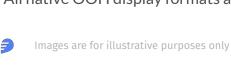
## Native OOH Display Formats

High-resolution, full-screen creative that align with the asset and venue to ensure maximum impact and relevance.

#### **Top OOH Native Display Formats**

| Display Resolution | Aspect Ratio |
|--------------------|--------------|
| 1080 x 1920        | 9:16         |
| 1920 x 1080        | 16:9         |
| 1024 x 768         | 4:3          |
| 1400 x 400         | 7:1          |
| 840 x 400          | 21:10        |

All native OOH display formats are supported.





## Simplified creatives for buyers

While there are thousands of native sizes in OOH, Place Exchange has worked with publishers to simplify the process for buyers. With just a few of the most frequently used creative sizes, you can access 85% of all Place Exchange inventory:

## Top 4 video sizes (15 sec duration)

- 1920x1080
- 1080x1920
- 1400x400
- 1280x960

#### Top 4 display sizes

- 1920x1080
- 1080x1920
- 1400x400
- 840x400











### Video

Standard video formats supported across all PX video inventory, including 16:9, 9:16, 4:3.

VAST support across the majority of premium OOH inventory.

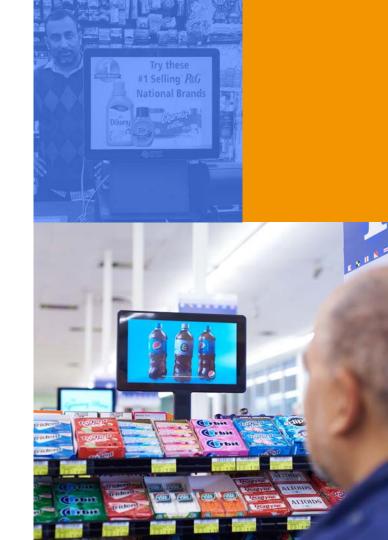
#### **Video Specs**

- Protocol: VAST / Wrapped VAST
- Mime Type: video / mp4
- Preferred Codecs: H.264 / AVC / MPEG-4 AVC / MPEG-4 part 10



## **Targeting**

Reach your desired audience in meaningful ways through a variety of targeting capabilities



## Place Exchange Targeting Capabilities







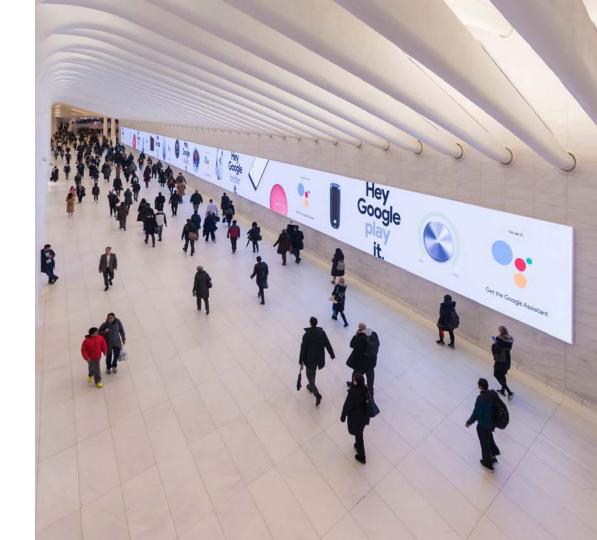


### **Audience**

The power of OOH lies in its ability to reach groups of highly desirable consumers at the same time. Place Exchange can match first and third party audiences to locations, delivering ads to the places those audiences index highest.

#### Audience Data (not exhaustive)

- Demographics
- Psychographics
- Lifestyles
- Digital Behaviors
- In-market and purchase behaviors



### Location

Target geographies with precision across a wide variety of physical contexts.

#### **Location Options**

- Points of Interest (POI)
- Custom Geofences
- Zip Codes
- Cities / DMAs
- States



## Physical Context: Surroundings

Ensure brand relevance to real-world surroundings by targeting distinct areas with a high concentration of desired audiences.

#### **Example Contexts (not exhaustive)**

- Shopping centers
- Business districts
- Nightlife destinations
- Public parks
- Sporting arenas

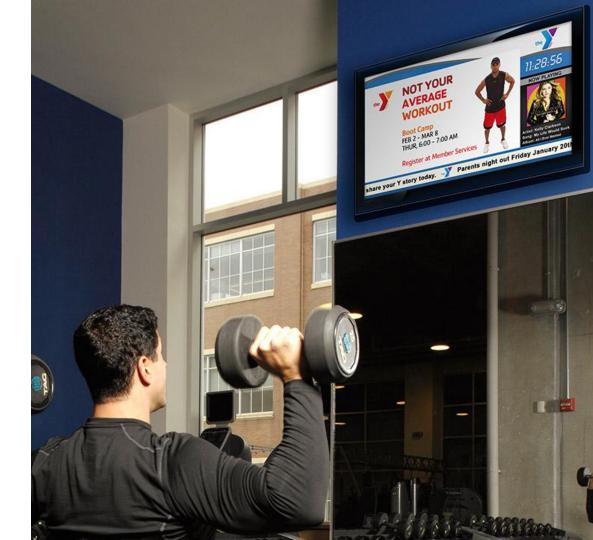


## Physical Context: Venues

Target audiences based on the space in which the display is located, reaching consumers in specific environments that matter to your brand.

#### **Example Venues (not exhaustive)**

- Grocery Stores
- Gyms
- Subway Platforms
- Bars



## Optimization & Measurement

Utilize device-level data to drive campaign optimization and power digital attribution, all in exactly the same way as for other programmatic channels





## **OOH Campaign Optimization**

Place Exchange's proprietary integration with omnichannel DSPs enables buyers to optimize campaigns mid-flight.

#### **Optimization Levers examples:**

- Publisher / Network
- Screen / Venue
- Creative
- Location
- Time of day

#### Optimization can drive to any pixel-able event:

- Site/app page visits
- Digital conversions (CPA/CPL)
- Shopping cart value
- ...And more



### Measurement

Place Exchange's patented IP captures and passes mobile device IDs on individual impressions, allowing marketers to perform digital attribution and decisively measure impact.

#### Metrics supported:

- Cost per Page Visit
- Cost per Conversion
- ROI / ROAS
- Baseline or incrementality/lift

Place Exchange enables the native digital attribution process within DSPs and can also export log-level impression data, including device IDs, for use with other measurement & analytics platforms.

Place Exchange can also enable upper funnel branding and engagement metrics, including brand awareness and affinity, purchase intent, tune-in, and foot traffic, and more.





## PerView™ Reach & Frequency Measurement

Place Exchange's proprietary PerView<sup>™</sup> solutions, developed in line with the <u>OAAA OOH Impression Measurement Guidelines</u>, offer the ability to measure reach, frequency, and impressions for any media plan or OOH network.

- Deduplicated reach, frequency, and impression measurement across all OOH publishers, venues, and asset types — including digital and static, outdoor and indoor, stationary and moving
- Aggregate population and segment-specific reach, frequency, and impression measurement
- National and DMA-level reach, frequency, and impression measurement
- Support for pre-campaign (planning), mid-campaign (optimization), and post-campaign (validation) use cases



## Unlock the real power of OOH.

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