



# Place Exchange Media Kit United Kingdom

# Overview





## Drive results in the physical world.

From highways to elevators, malls to airports, subways to taxis, and arenas to street corners, the vast and growing scale of digital media in the physical world presents enormous opportunities for brands. OOH offers massive reach and high-impact experiences woven into consumers' daily journeys between home, work, shopping, and entertainment.

All without the fraud, viewability, and brand safety issues that have plagued other media. But it could never be bought truly programmatically, until now.

## Real programmatic out of home.

Place Exchange unifies execution, reporting, and attribution for OOH with other programmatic channels for the first time – all with unmatched scale, full transparency, and built-in brand safety.



# Simple & Transparent Execution

- Open auction RTB and private deal buying
- Support for standard IAB creatives and custom OOH creatives
- No arbitrage or hidden fees
- Fully transparent media, with no bundling



### **True Omni-Channel Integration**

- Unified workflows with online and mobile campaigns
- Single point of management for budgets across OOH and other media
- Third-party ad tag tracking support



### Focus on Performance and Results

- Log-level impression data for planning, optimization, and analytics
- Unified device-level attribution with other channels (coming soon)
- Ability to drive and measure impact at every stage of the funnel



## Supply & Demand Integrations



**Place Exchange provides access** to the vast majority of premium **OOH supply, with coverage of** The UK's largest markets, across all major formats.

**Place Exchange** has direct integrations with leading premium **OOH** and place-based publishers, and our portfolio is rapidly growing.



#### Screen Count: 6,200 4 Week Impressions: 2.6B

Place Exchange covers all key cities, towns, and conurbations across the UK, with screens in multiple environments such as roadside, transport, retail, leisure, and business.



# Media Types

Place Exchange partners with top publishers to provide access to a diverse array of premium digital assets in a wide variety of consumer contexts.



### **Place Exchange Media Types**

Category	Examples
Billboards	Bulletins, Posters, Wall Murals
Hotels	Lobbies, Elevators
Health Clubs	In-gym TVs, Vending Machines
Office Buildings	Movie Theater Lobbies
Point of Care	Lobby Displays, Elevator Displays, Vending Machines
Restaurant & Bars	Waiting-room Displays
Retail Locations	Digital Displays in Malls, Shopping Centers, and Stores
Spectaculars	Dominations, Custom Large Format Installations

#### **Place Exchange Media Types**

Category	Examples
Street Furniture	Bus Shelters, Digital Urban Panels, Kiosks, Newsstands
Supermarkets & Convenience Stores	In-Store Displays, Pharmacies, POS Displays
Transit	Platform Displays, Station Entrances

#### **Billboards**

These large-format, elevated digital displays deliver maximum exposure to vehicular traffic on expressways and highways, and to pedestrians in urban environments.

- **Examples:** Bulletins, Posters, Wall Murals
- **Publishers:** Alight Media, City Outdoor, Clear Channel UK, IQOOH, London Lites, Mass Media, Ocean Outdoor, Smart Outdoor

# CoverageDigital Screens9494-Week Impressions5B+



# Entertainment & Leisure

Large screens in reserved group locations, shared spaces, and on HD spectaculars in entertainment and leisure venues reach consumers when they are having fun and in a positive mood. Guests spend on average 2 hours per visit at these venues.

- Examples: Displays & Spectaculars in Entertainment Venues
- **Publishers**: AtmosphereTV, Blue Billboard

#### Coverage

Digital Screens	104
4-Week Impressions	29M+
Images are for illustrative purposes only	



### **Health Clubs**

Digital displays in health clubs deliver relevant content and advertising to valuable audiences in specific consumer contexts.

- Examples: In-Gym TVs, Vending Machines
- **Publishers**: Atmosphere TV, Blue Billboard, Zoom Media UK

	Fices Fiesta Ist Birthdy Celebrations & Open Day StTURDAY 9 CTOBER 2021 AT 1400

#### Coverage

Digital Screens	773
4-Week Impressions	650M+



### **Office Buildings**

Office digital screens positioned within lobbies and elevators provide a platform to connect with an influential audience in a captive environment during the workday.

- **Examples:** Lobby Displays, Elevator Displays, Vending Machines
- **Publishers:** Atmosphere TV, Blue Billboard, Executive Channel Network (ECN)

#### Coverage

Digital Screens	274
4-Week Impressions	29M+

Images are for illustrative purposes only



#### **Point of Care**

Digital screens positioned in waiting rooms at doctor's offices provide a unique opportunity to connect with patients and providers.

- **Examples:** Waiting-room Displays
- **Publishers:** AtmosphereTV, Blue Billboard

Coverage	
Digital Screens	45
4-Week Impressions	400K+

Coverage



#### **Restaurants & Bars**

Premium TV screens situated in highly-visible locations within each venue. Reach consumers in their moments of leisure and relaxation. Screens average dwell times of up to 2 hours.

- **Example:** Restaurant & Bar TVs
- **Publishers:** ACMS, Atmosphere TV, Blue Billboard

Coverage
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Digital Screens	107
4-Week Impressions	20M+





### **Retail Locations**

Premium digital screens strategically placed within retail locations give access to consumers at the point-of-purchase and deliver contextually relevant messaging to shoppers.

- **Example:** Digital Displays in Malls, Shopping Centers, Retail Stores
- **Publishers:** AtmosphereTV, Blue Billboard, Clear Channel UK, I Media, London Lite

Coverage	
Digital Screens	643
4-Week Impressions	904M+



#### **Spectaculars**

Spectaculars are designed to elevate brands, and command attention in high traffic urban spaces. These eye-catching units take the traditional billboard to the next level with massive size, non-standard structures, and custom designed elements.

- **Examples:** Dominations, Custom Large Format Installations
- **Publishers:** City Outdoor, Clear Channel UK, Ocean Outdoor

#### Coverage

Digital Screens	160
4-Week Impressions	801M+

Images are for illustrative purposes only



### **Street Furniture**

Strategically placed throughout consumers' daily journeys, these eye-level, free-standing structures offer engaging advertising experiences that can be localized for contextual relevance.

- **Examples:** Bus Shelters, Digital Urban Panels, Kiosks, Newsstands
- **Publishers:** Alight Media, Clear Channel UK, Mass Media, Ocean Outdoor

Coverage	
Digital Screens	5,523
4-Week Impressions	524M+



Images are for illustrative purposes only

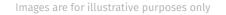
#### Transit

Transit screens marry advertising with frequently updated transit content, drawing consistent attention from captive commuters on-the-go.

- **Examples:** Bus Stations, Railway Displays
- **Publishers:** Clear Channel UK, Pixology Outdoor

#### Coverage

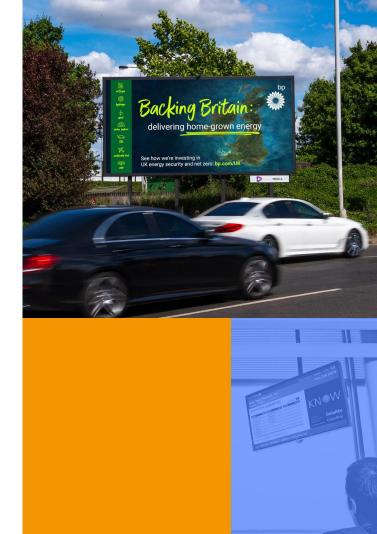
Digital Screens	22
4-Week Impressions	12K+





# Creative Compatibility

Deliver ads seamlessly with the rest of your programmatic campaigns to ensure ease of execution



### Native OOH Display Formats

High-resolution, full-screen creative that align with the asset and venue to ensure maximum impact and relevance.

#### **Top OOH Native Display Formats**

<b>Display Resolution</b>	Aspect Ratio
1080 x 1920	9:16
1920 x 1080	16:9
1024 x 768	4:3
1400 x 400	7:1
840 x 400	21:10

All native OOH display formats are supported.





### **Standard IAB Display Formats**

Leverage existing digital ads being delivered across other digital channels to maximize efficiency and ease. Supported ad sizes include:

- 300x250
- 728x90



#### Video

Standard video formats supported across all PX video inventory, including 16:9, 9:16, 4:3.

VAST support across the majority of premium OOH inventory.

#### Video Specs

- Protocol: VAST / Wrapped VAST
- Mime Type: video / mp4
- Preferred Codecs: H.264 / AVC / MPEG-4 AVC / MPEG-4 part 10





# Targeting

Reach your desired audience in meaningful ways through a variety of targeting capabilities



#### Place Exchange Targeting Capabilities



#### Audience

The power of OOH lies in its ability to reach groups of highly desirable consumers at the same time. Place Exchange can match first and third party audiences to locations, delivering ads to the places those audiences index highest.

#### Audience Data (not exhaustive)

- Demographics
- Psychographics
- Lifestyles
- Digital Behaviors
- In-market and purchase behaviors



### Location

Target geographies with precision across a wide variety of physical contexts.

#### **Location Options**

- Points of Interest (POI)
- Custom Geofences
- Zip Codes
- Cities / DMAs
- States

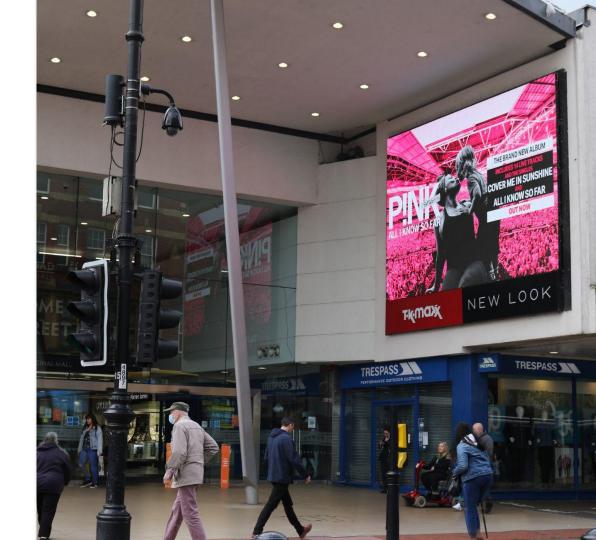


### **Physical Context:** Surroundings

Ensure brand relevance to real-world surroundings by targeting distinct areas with a high concentration of desired audiences.

**Example Contexts (not exhaustive)** 

- Shopping centers
- Business districts
- Nightlife destinations
- Public parks
- Sporting arenas



### Physical Context: Venues

Target audiences based on the space in which the display is located, reaching consumers in specific environments that matter to your brand.

Example Venues (not exhaustive)

- Grocery Stores
- Gyms
- Subway Platforms
- Bars



# **Optimization & Measurement**

Utilize device-level data to drive campaign optimization and power digital attribution, all in exactly the same way as for other programmatic channels



### **OOH Campaign Optimization**

Place Exchange's proprietary integration with omnichannel DSPs enables buyers to optimize campaigns mid-flight.

#### **Optimization Levers examples:**

- Publisher / Network
- Screen / Venue
- Creative
- Location
- Time of day

Optimization can drive to any pixel-able event:

- Site/app page visits
- Digital conversions (CPA/CPL)
- Shopping cart value
- ...And more



### Measurement - (coming soon)

Place Exchange's patented IP captures and passes mobile device IDs on individual impressions, allowing marketers to perform digital attribution and decisively measure impact.

#### Metrics supported:

- Cost per Page Visit
- Cost per Conversion
- ROI / ROAS
- Baseline or incrementality/lift

Place Exchange enables the native digital attribution process within DSPs and can also export log-level impression data, including device IDs, for use with other measurement & analytics platforms.

Place Exchange can also enable upper funnel branding and engagement metrics, including brand awareness and affinity, purchase intent, tune-in, and foot traffic, and more.



# Unlock the real power of OOH.

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